

# Capabilities Statement

## About Us

Breakthrough Leadership Consulting has existed for 10 years as a leadership and management consulting firm focusing on leadership strategy development, team capacity building, and organizational assessments. Our goal is to provide government agencies with the tools to develop strong leaders, effectively communicate priorities, build community buy-in for change initiatives, and implement well designed policies, programs, and strategies that have the desired impacts.

## Core Competencies

### Management Consulting

- Strategic Planning
- Vision and Goal Setting Retreats
- Organizational Needs Assessments
- Stakeholder/Community Engagement
- Community-based Design Workshops
- Scenario-based Planning
- Program Design and Evaluation
- Performance Measurement

### Professional Development

- Leadership Coaching
- Emotionally Intelligent Leadership
- Data-Driven Leadership
- Org Culture and Team Development
- Diversity, Equity, and Inclusion Planning
- Community Outreach Strategy
- Change Management
- Project Management

## Differentiators

- We bring diverse voices into state and local government projects and planning efforts. We reach, inform and engage hard to reach populations with tailored messaging, surveys, and workshops.
- We build strong teams of subject matter experts (SME's) and experienced practitioners that deliver good advice, practical solutions, and implementation supports to help our clients make recommendations stick.

## Past Performance

- **Florida Institute for Child Welfare** - Leadership and team capacity building in change management, emotionally intelligent leadership and data driven decision-making (2023-2025)
- **City of Rochester, NY** - Compliance and performance monitoring for federal grant award (2023-2025), organization assessment of neighborhood service centers (2024-2025), and strategic planning for police accountability board (2025)
- **New York State SAFE Court** - Conducted process and outcome evaluation of human trafficking intervention court, aligned strategies to logic model and partner roles (2022)
- **City of Greeley, CO Housing For All Strategic Plan** - Facilitated a housing for all strategic plan with integrated economic development opportunities to drive catalytic mixed-use, mixed-income developments at scale to meet rapid population growth.

## Company Profile and Contact Information

**CAGE Code:** 73LPG

**SAM UEI:** C1GFQ8J8AVX3

**NAICS Codes:**

- 541611 - Management Consulting
- 611430 - Professional Development
- 611710 - Educational Support Services

Visit Our Website!



**Certifications:**

- NYS MWBE (Certified)
- PANYNJ MWBE (Certified Vendor #20889600)
- NYC MWBE (Certified Vendor #VS00101452)
- Monroe County, NY Certified MWBE

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